





# PK MINI CIMB ISLAMIC - TAYLOR'S 2023

### IMPACT REPORT

An Entrepreneurship Program for B40 community children











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TAYLOR'S COMMUNITY Inspiring and Impacting The Community An initiative by Taylor's Education Group



# INTRODUCTION

PK MINI CIMB ISLAMIC - TAYLOR'S 2023 is an Entrepreneurship Program that focuses on the children of PK CIMB Islamic - Taylor's 2023 and Alumni entrepreneurs as a tool to cultivate entrepreneurial traits in themselves at a young age. PK MINI CIMB ISLAMIC - TAYLOR'S - 2023 aims to apply the basic aspects of entrepreneurship, participants will be able to practice entrepreneurship knowledge in the future as well as create a great potential impact in helping families in business



To educate and train children from PK CIMB Islamic - Taylor's 2023 and Alumni's Children with the Entrepreneurship Mini module to enable them to maintain their entrepreneurial nature to the next generation











# PROGRAM OVERVIEW

# OVERALL PROGRAM STRUCTURE



### Motivation Phase

### Recruitment of the participants

Target participants: Children of PK 6.0 or Alumni PK CIMB who are 8 - 12 years old.

- Via Social Media, Whatsapp and Word of Mouth through Community leaders
   Interviews via Zoom

### Education Phase

( P

10 Physical classes to give the participants will be able to practice entrepreneurship knowledge in the future as well as create a great potential impact in helping families in business

Emotional Well-Being Modules to

ensure participants are emotionally connected and ready for becoming



### Presentation Phase



Presentation Day to present their business ideas

Physical Presentation Day at Taylor's Campus

### Presentation Phase

Presentation Day to present their business ideas and request for equipment for their entrepreneurship growth.

- Physical Pitching Day at Taylor's
- Campus
  Physical Graduation Ceremony at
  Taylor's Campus.

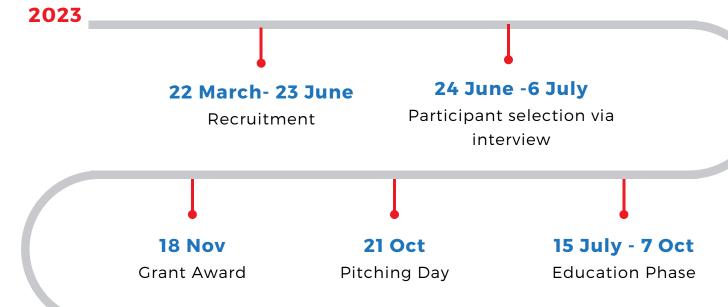


### Implementation Phase

participants on are on track on their mini entrepreneurship

Physical classes for review of

# TIMELINE



2024



3 Feb - 11 May 2024

Implementation Phase

8 June 2024

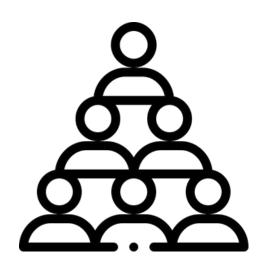
Graduation







# PARTICIPANT REPORT

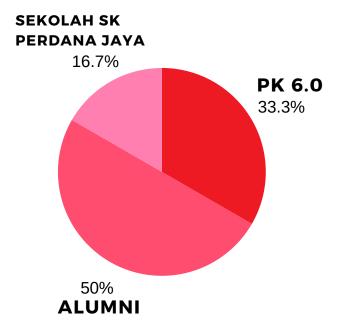


**24 4 Participants Selected** 

# **GENDER**

# **MALE** 7.4% 92.6% **FEMALE**

# **CATEGORY**









### TAYLOR'S COMMUNITY Inspiring and Impacting The Community

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# **WORKSHOP IMPACT**









15th July 2023

Taylor's Lakeside Campus 23 participants

Class 1



### 23 participants

# **KEY TAKEAWAYS**

- · Definition of a vision board and career
- To identify vision and career goals
- Draw themself in 5 years and how to react challenges

The new knowledge I gained is about career and what we should do if we can't achieve our ambitions. I feel happy and best

I really like this class and learn about the ideal of success

### **KNOWLEDGE ON GOAL**



before after

**KNOWLEDGE ON CAREER** 



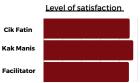




after

before

96% today's learn something today





Are you excited to attend the next class?























Class 2



23 participants



- Definition of Resilience
- · Resilience in managing business
- Mindfullness Breathing
- Basic Social Media





before



before

**DIFFERENT TYPES** OF BREATHING



after

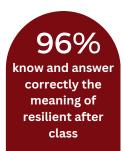
**BASICS OF SOCIAL MEDIA** 

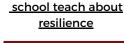


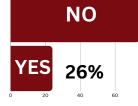


before after









If you want to become an entrepreneur, what do you want to sell?

I want to sell cakes 74% Desserts Stickers and Pencils Nutritious vegetables and protein and clean

I feel happy and best



# Komuniti Sentiasa Di Hati



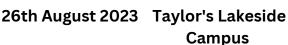














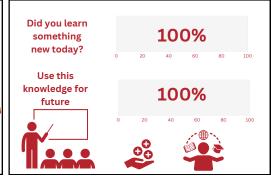


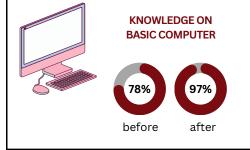
Class 3



### 24 participants **Topic Learning**

- Foundational Knowledge in Computer Skills.
- Explore and using PowerPoint to Design for Presentation
- Fixed & Growth Thinking



















### KNOWLEDGE ON BASIC POWERPOINT





















9th September 2023



Taylor's Lakeside **Campus** 



29 participants



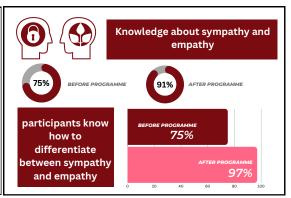
Class 4



### 23 participants

### **Topic Learning**

- · Knowledge about sympathy and empathy.
- Elevating a helping mindset and exploring emotions.
- Art therapy session.





The participants are aware of the meaning of the term 'sympathy'.





The participants are aware of the meaning of the term 'empathy'.

98% Learning with the trainer enjoyable

95% The facilitator is very helpful

### Feedback from <u>participants</u>



My feeling today is that I am very happy

I feel happy and best

"I really like it."

#KomunitiSentiasaDiHati













23rd September 2023



Taylor's Lakeside **Campus** 



24 participants



Class 5

93.3%

participants expressed that

this class has

imparted new knowledge



### Resilient in Life

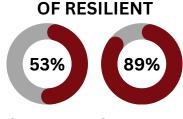
### **KEY LEARNINGS**

Exposure to what is resilient Source of individual resilience Ways to build resilience



5 10 15 20 25 30

**KNOWLEDGE OF** RESILIENT



**SELF-AWARENESS** 

before after



before after

to them

### **NEW LEARNINGS**

- Learn to manage their own emotion rationally.
- Building a positive circle to boost mental resilience.













7th October 2023



Taylor's Lakeside **Campus** 



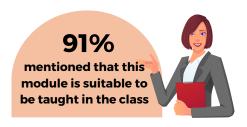




Class 6

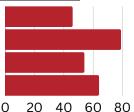


**Presentation Skills** 



### ASPECTS THAT HAVE IMPROVED

Felt less nervous for the pitching Confidence in preparing for pitching insights in getting jury's attention Able to identify business' uniqueness

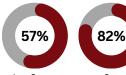


100% agreed that this module contributes to building their confidence



### **Mock Pitching**

### LEVEL OF CONFIDENCE

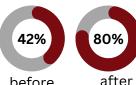


before after

# **OUTCOMES OF MOCK PITCHING**

- Help boost self-confidence in public speaking.
- · Learning how to choose the right techniques and points for pitching.
- Recognize one's own uniqueness.

### **READINESS FOR** THE PITCHING



Indicated that the mock pitching session aids in their readiness for the actual pitch

**Expressed the need for** further support to help them get ready for the pitching













21st October 2023



Taylor's Lakeside **Campus** 



24 participants



TO Pitching Presentation

100%

**Participants have** noted that this program significantly contributed to their **PERSONAL** and **BUSINESS GROWTH.** 



**Participants** would recommend this program to friends.

### **IMPROVED PERSONAL TRAITS**



**SATISFACTION OF PITCHING** 

**CONFIDENCE IN GETTING THE GRANT** 





### **ENHANCED BUSINESS TRAITS**

- Business Objectives
- Marketing Skills
- Financial Knowlege
- Baking Techniques
- Identifying Risk & Challenges















**18th November** 2023



Taylor's Lakeside **Campus** 







### Announcement of Grant Winners

### PARTICIPANT SATISFACTION

**Announcement of the Winners** 

93% Program's Flow

95% Program's Venue

**Program's Organiser** 

93% Program's Emcee

89% **Breakfast Provided** 

80% Lunch Provided













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# **GRANT AWARD**

During the Grant Award ceremony, 24 participants showcased their projects in front of a prestigious panel of judges from CIMB Bank and various professional backgrounds. The event was vibrant and filled with energy. As a gesture of recognition for their excellent presentations, five participants were selected to receive vouchers worth RM 100 each.





# **MAJLIS ENGUMUMAN PEMENANG**

PROGRAM KEUSAHAWANAN MINI **CIMB ISLAMIC - TAYLOR'S 2023** 

> TARIKH: 18 NOVEMBER 2023 TEMPAT: LECTURE THEATRE 21, **TAYLOR'S LAKESIDE CAMPUS**









# WINNERS REPORT

**WINNERS** 

# **UP TO RM 100**

**WORTH OF VOUCHERS PER** WINNER

# BEST PRESENTER



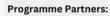






# BEST PRESENTER







TAYLOR'S COMMUNITY

# PEMENANG PEMBENTANGAN

PROGRAM KEUSAHAWANAN MINI CIMB ISLAMIC - TAYLOR'S 2023





# **QAIREEN AINAN BINTI MURSAN**

IDEA PERNIAGAAN: LAKSAMANA & LAKSA



**Programme Partners:** 



TAYLOR'S COMMUNITY

# PEMENANG PEMBENTANGAN

PROGRAM KEUSAHAWANAN MINI CIMB ISLAMIC - TAYLOR'S 2023



# **SITI NUR** KHALEEDA HAMIDI

IDEA PERNIAGAAN: KEDAI ALAT TULIS KHALEEDA







# BEST PRESENTER





**Programme Partners:** 



# PEMENANG PEMBENTANGAN

PROGRAM KEUSAHAWANAN MINI CIMB ISLAMIC - TAYLOR'S 2023



**NUR DHIA IRDINA BINTI MOHD ASRI** 

IDEA PERNIAGAAN: **BOUQUET TONA** 







# MONITORING CLASS



**3rd February** 2024



Taylor's Lakeside **Campus** 



12 participants



**Monitoring Class 1** 



🗑 In-depth bookkeeping (1)

Financial Management **Inventory Kerjaya Sidek (Holland Theory)** 

100%

**Excited for the upcoming** class and providing examples of needs accurately.

FEEDBACK:

### **Definition of Needs**



before after

76%



**Definition of Desires** 

before



after



### Knowledge on Inventory Kerjaya Sidek



before

















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# MONITORING CLASS



16th March 2024



Taylor's Lakeside Campus







**Monitoring Class 2** 



### Basic Canva

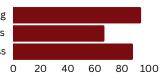


- 1. Introduced to the fundamental principles of Canva
- 2. Acquired knowledge of the various functions of tools within Canva
- 3. Granted the autonomy to craft business logos independently

### 100%

Making a business logo using Canva today was enjoyable

The instructor teaching Canva during class provides a good understanding Never created a business logo before attending class Excited to attend the upcoming class



### **FEEDBACK:**

Syifa - I'm so excited to be able to use Qaireen - Happy to be able to create my business logo.

### LEVEL OF UNDERSTANDING

How to use the tools within Canva



before



after

### LEVEL OF KNOWLEDGE

Familiar with Canva



before



after













# **MONITORING CLASS**







Taylor's Lakeside **Campus** 





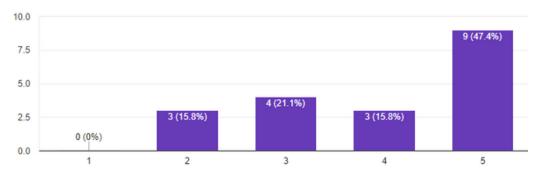
**Monitoring Class 3** 



## Exposure of Branding & Marketing

- 1. Understanding basic of branding
- 2. Understanding of marketing
- 3. Learning to create poster by using Canva

### Level of understanding in Branding



of the participants reported feeling confident in their ability to create and manage their own brands in the future.

of the participants are able to know and use marketing methods

79.5%

of the participants are able to identify the different types of marketing method













### TAYLOR'S COMMUNITY Inspiring and Impacting The Community

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# **MONITORING CLASS**



29 June 2024



Taylor's Lakeside **Campus** 



16 participants



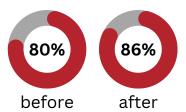
**Monitoring Class 4** 



# BASIC LEARNING OF NEEDS & DESIRES

- 1. Understanding the fundamentals of needs and desires.
- 2. Importance of communication in daily life

### LEVEL OF UNDERSTANDING **Definition of needs**



### LEVEL OF UNDERSTANDING **Definition of desire**



# 100%

of the participants are excited during the class

of the participants are believe that they can make their own decisions without parental assistance when purchasing items after learning about

### LEVEL OF UNDERSTANDING

Difference NEEDS vs DESIRE



identify the different types of marketing method













# **MONITORING CLASS**



20 July 2024



Taylor's Lakeside **Campus** 





**Monitoring Class 5** 



# **TOTAL TOTAL**

Understanding the basis of Social Entrepreneurship (SE).

of the participants first time hearing about Social Entrepreneurship (SE)

## LEVEL OF UNDERSTANDING

**Definition of Social Entrepreneurship** 



### LEVEL OF UNDERSTANDING

Importance of Social Entrepreneurship



93%

of the participants are interested to become a Social **Entrepreneur** 

100% of the participants are excited for the next class(es)













# MONITORING CLASS







Taylor's Lakeside **Campus** 





**Monitoring Class 6** 



# PLANNING OF MINI BAZAAR

### LEVEL OF UNDERSTANDING

Processes on mini bazaar preparation



### LEVEL OF UNDERSTANDING

Application on learnings throughout the program



of the participants are planning for bazaar for the first time

### 100%

of the participants are excited and eager to execute the bazaar planning

of the participants still remember and confident to apply the learnings from the program











# MONITORING CLASS







Taylor's Lakeside **Campus** 

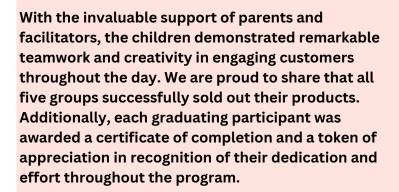


16 participants



Mini Bazaar & **Closing Ceremony** 





After completing the final Monitoring Class, where participants were divided into five groups, each group successfully developed a product to be marketed and sold during the Mini Bazaar event.

We hope that the learnings and skills they have acquired through this program will not only be utilized here but also applied in their daily lives. It is our aspiration to see these young, budding entrepreneurs continue to grow and shine in the future.













# CHEERS TO BUILDING MORE GRASSROOTS ENTREPRENEURS



https://csr.taylorsedu.my/taylorscommunity/



www.instagram/taylors.community/



https://www.linkedin.com/showcase/taylorscommunity



https://www.youtube.com/channel/@taylorscommunity1687



www.facebook.com/taylorscommunity



taylors.community@taylors.edu.my

